

Signature Performance Questions

1. Section IV. Specifications, A. Detailed Scope of Work; is this contract currently being outsourced today? **Yes**
2. Section IV. Specifications, A. Detailed Scope of Work; are there currently coders on this contract that are currently doing the coding that the new contractor should employ? **No**
3. Section IV. Specifications, A. Detailed Scope of Work; what are the main points with the current vendor/coding company? **Lack of reporting and too many errors**
4. Section IV. Specifications, A. Detailed Scope of Work; how will the work be assigned to the coders? **Work queue daily**
5. Section IV. Specifications, A. Detailed Scope of Work; would the selected partner also be required to do claims edit coding? **Yes**
6. Section IV. Specifications, A. Detailed Scope of Work; please provide the volume of accounts to be coded by category monthly and annually.
 - a. Inpatient **See attached documents for volumes**
 - b. Swing Bed
 - c. OP encounters
 - i. Observations
 - ii. Professional fee (rounds/subsequent hospital stays)
 - iii. Ancillary
 - iv. Re-occurring
 - v. Same day surgery
 - vi. Emergency Department
 - vii. Other
7. Section IV. Specifications, A. Detailed Scope of Work; will there be a client manager on site as a point of contact for the selected partner? **Yes**
8. Section IV. Specifications, A. Detailed Scope of Work; what is the average length of stay? **Provided in attached pages.**
9. Section IV. Specifications, A. Detailed Scope of Work; what is the current CMI (last quarter/last year)?
10. Section IV. Specifications, A. Detailed Scope of Work; is there a current CDI program? **No**
11. Section IV. Specifications, A. Detailed Scope of Work; is there a CDI tool built within the system? If no, which one? **No. Sounds good, though.**
12. Section IV. Specifications, A. Detailed Scope of Work; is there currently a backlog of coding work associated with this once contract? **Yes, some.**
13. Section IV. Specifications, A. Detailed Scope of Work, 3) Contractor shall be required to perform the following; would the scope of this contract require the coders to assist with claim denials/rebills? If so, what are the requirements? **Yes, provide insights and help with corrections.**
14. Section IV. Specifications, A. Detailed Scope of Work; 3) Contractor shall be required to perform the following; which coding programs are currently being utilized? (Please include EMR, encoder, CAC program or any other abstracting system utilization)

15. Section IV. Specifications, A. Detailed Scope of Work, 3) Contractor shall be required to perform the following; how long have the current systems been in place? **5 years**
16. Section IV. Specifications, A. Detailed Scope of Work, 3) Contractor shall be required to perform the following; who is responsible for post discharge/prebill cases that need queried? i.e. would that be the responsibility of the coder or CDI team? **CDI team – once organized**
17. Section IV. Specifications, A. Detailed Scope of Work, 3) Contractor shall be required to perform the following; will the contract manager have rights/permission/access to run reports from the current system or pull data from a data warehouse? (i.e. productivity, DNFB, turnaround times).
18. Section IV. Specifications, A. Detailed Scope of work, 3) Contractor shall be required to perform the following; what are the expected productivity standards?
19. Section IV. Specifications, A. Detailed Scope of Work, 4) Quality Assurance; are there current quality guidelines in place today? If so please provide those standards. **Yes, but we would need to upgrade and enhance the measures. Also, needs a lot of work.**

Section III.B.1 – Hard Copy Responses

- Does MCMC desire all originals and copies to be in binders (for example 12 total binders) or just the original Technical Proposal, Cost Proposal and Confidential Information in binders, with copies in folders or bound via staple/paperclip? **The original in a binder and the copies can be separate, so three original binders and the rest just copies.**

Section IV. A – Scope of Services

- What percentage of each record type does MCMC envision outsourcing to the awarded vendor? **The HIM Department will try to code as much as possible and the best I can estimate is about 60% farmed out.**
- Is coding coverage desired 7 days per week? Or weekdays only? If weekend coverage required, does the 24 hour turnaround time apply as well? **Presently, the HIM Department submits data Monday through Friday, so 5 days a week. Depending on the volume this could change.**
- What encoder does MCMC utilize? And is awarded vendor able to use MCMC's encoder? **3M and yes the vender will be able to access the encoder.**
- Is MCMC Method 1 Method 2 billing? **Method 2 and MCMC's clinic will convert to an actual RHC soon.**

1001_ MCMC_HOP_01		MCMC HOP – JUNE - 2018							
4-Jul-18		Summary Information of Episodes							
		Year 2017				Year 2018			
Tab	Description	Apr-17	May-17	Jun-17	YTD -2017	Apr-18	May-18	Jun-18	YTD-2018
1	Total Episodes Received	2327	2115	2355	14372	2266	2291	1816	13797
2	Duplicate Episodes	13	17	27	119	7	5	1	51
3	Invalid/Disregard Episodes	56	53	74	536	52	23	28	337
4	Total Valid Episodes	2258	2045	2254	13717	2207	2263	1787	13409
5	# of Working Days	21	21	21	126	21	21	21	126
6	Average Daily Incoming	111	101	112	114	108	109	86	110

Episodes Details based on each Specialty Code									
		Year 2017				Year 2018			
Tab	Description	Apr-17	May-17	Jun-17	YTD - 2017	Apr-18	May-18	Jun-18	YTD - 2018
1	Clinics	1555	1330	1379	8924	1474	1476	1172	9121
2	Outpatients	595	622	754	3999	664	737	461	4003
3	DayCase	32	30	36	224	-	-	28	30
4	ER	57	44	97	639	34	19	63	207
5	OBS	29	20	43	172	39	14	39	191
6	OB_ER	3	19	2	52	14	11	13	74
7	SNF	13	8	10	64	5	7	-	14
8	Med_Inpatient	33	35	33	248	1	3	29	44
9	NB	3	2	-	16	18	12	6	50
10	OB	7	5	1	34	17	12	5	63
	Grand Total	2327	2115	2355	14372	2266	2291	1816	13797

Volume

Miners Colfax Medical Center
Census Statistical Report - Patient Day Format
Patient Class Summary
 From 07/01/17 To 06/30/18

Application Code: HIM

User Login Name: dlaner

Patient Class	Patient Days			Admissions			Discharges			Discharge Days			ALOS		
	Today	MTD	YTD	Today	MTD	YTD	Today	MTD	YTD	Today	MTD	YTD	Today	MTD	YTD
50 MEDICAL	5	128	1284	1	35	388	1	32	387	3	120	1283	3.0	3.8	3.3
51 OBSTETRIC	0	9	201	0	4	106	1	5	106	3	10	201	3.0	2.0	1.9
52 SURGICAL	0	2	38	0	1	18	0	1	19	0	2	40	0.0	2.0	2.1
53 ICU	0	20	222	0	8	82	1	8	83	6	20	226	6.0	2.5	2.7
54 NEWBORN	0	7	162	0	4	102	1	5	102	2	8	162	2.0	1.6	1.6
59 SWINGBED	4	102	1150	1	12	121	1	9	121	3	82	1188	3.0	9.1	9.8
Total Inpatient	9	268	3057	2	64	817	5	60	818	17	242	3100	3.4	4.0	3.8
12 OUTPATIENT	1	557	6804	1	557	6804	1	558	6804	1	558	6804	1.0	1.0	1.0
13 MCLABDROP	0	15	361	0	15	361	0	15	361	0	15	361	0.0	1.0	1.0
14 VA CLINIC	0	2	118	0	2	118	0	2	118	0	2	118	0.0	1.0	1.0
16 RN SNF	0	0	24	0	0	24	0	0	24	0	0	24	0.0	0.0	1.0
17 NEW EMPLOY	0	21	188	0	21	188	0	21	188	0	21	188	0.0	1.0	1.0
19 BLACKLUNG	0	14	89	0	11	68	0	11	68	0	14	89	0.0	1.3	1.3
22 VACCINATION/IMMUNIZATION	0	0	8	0	0	8	0	0	8	0	0	8	0.0	0.0	1.0
57 DAYCASE	0	35	473	0	35	464	0	35	464	0	35	473	0.0	1.0	1.0
89 OUTREACH	0	22	275	0	22	275	0	22	275	0	22	275	0.0	1.0	1.0
Total Outpatient	1	666	8340	1	663	8310	1	664	8310	1	667	8340	1.0	1.0	1.0
11 ER	15	469	5820	15	469	5818	16	472	5818	16	472	5820	1.0	1.0	1.0
Total Emergency Room	15	469	5820	15	469	5818	16	472	5818	16	472	5820	1.0	1.0	1.0
56 OBSERVATION	0	34	505	0	20	366	1	22	367	5	37	506	5.0	1.7	1.4
Total Observation	0	34	505	0	20	366	1	22	367	5	37	506	5.0	1.7	1.4
24 RURAL CLINIC	0	941	13312	0	941	13312	0	941	13312	0	941	13312	0.0	1.0	1.0
25 CARDIOLOGY CLINIC	0	37	432	0	37	432	0	37	432	0	37	432	0.0	1.0	1.0
26 SURGERY CLINIC	0	85	952	0	85	952	0	85	952	0	85	952	0.0	1.0	1.0
28 GYN CLINIC	0	217	2528	0	217	2528	0	217	2528	0	217	2528	0.0	1.0	1.0

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	Today	MTD	YTD	Today	MTD	YTD	Today	MTD	YTD	Today	MTD	YTD	Today	MTD	YTD
Total Clinic	0	1280	17224	0	1280	17224	0	1280	7224	0	1280	7224	0.0	1.0	1.0
90 ICF	39	746	9798	0	22	47	0	8	34	0	1638	0130	0.0	204.8	297.9
Total LTC (Nursing Home)	39	746	9798	0	22	47	0	8	34	0	1638	0130	0.0	204.8	297.9
Grand Total	64	3463	44744	18	2518	32582	23	2506	12571	39	4336	15120	1.7	1.7	1.4

Report On Patient Days
 Patient Class Total Yes
 Facilities All
 Patient Classes All

MCMC CASE MIX

PROVIDER	PERCENTAGE
BC/BS	6%
COMMERCIAL INS	19%
MEDICARE	40%
MEDICAID	28%
SELF PAY	2%
OTHER	5%
	100%

Productivity Standards

Patient Type	Goal Records/Hour
IP Level 1	
LOS 1-2	3.3
LOS 3-6	2.7
LOS 6-9	2.2
LOS 10-15	1.3
LOS 16+	N/A
IP Level 2	
LOS 1-2	3
LOS 3-6	2.5
LOS 6-9	2
LOS 10-15	1.5
LOS 16+	N/A
IP Level 3 IP or IP w/ CPT	
LOS 1-2	2.8
LOS 3-6	2
LOS 6-9	1.7
LOS 10-15	1
LOS 16+	N/A
Observation Level 1	5
Observation Level 2	4
Observation Level 3	3
Observation w/ E&M or Injection/Infusions	3
ED No E&M Level	12
ED with E&M Level	8
ED with Injection and Infusion	7
ED + E&M + Injection/Infusion	6
ED + E&M + Injection/Infusion + Charging	5
Outpatient Surgery Level	5
Outpatient Surgery + ProFee Level	6
Cardiac Cath Lab/OP Cardiology Level	5
Diagnostic Ancillary (Lab, Radiology...)	24
Hospital Based Clinics Level	18
+ Procedure and/or E&M	16
+ Injections and Infusions	12
Interventional Radiology Level	5
Wound Care	5
Hierarchical Code Capture	5
IP Rehab	4
Cancer Center Diagnostic	18
Cancer Center with Injection and Infusion	12
Claim Edits	Case by Case
Charging Verification	Case by Case